



insights for the life of your business™

# MAS 90 MAS 200

Client/Server  
Client/Server for SQL Server

Need to e-mail an account status to a customer? Crystal Reports is the tool to use.

Need to provide an end-of-quarter balance sheet to your stockholders? MAS 90 Financials can handle that.

Need a quick report to indicate how close you are to meeting your sales goals? Business Insights Reporter can provide it.

Whether it's quick status information or a presentation-quality report, MAS 90 and MAS 200 have the reporting tools that you need. Providing multiple levels of standard and custom reports, the application can give you virtually any report you need to run your business.

## REPORTING OPTIONS

- Business Insights Dashboard
- Business Insights Reporter
- Standard Reports
  - Crystal Reports Software
  - Business Insights Reporter
- Financial Reporting
  - FRx Desktop
  - General Ledger Financials
  - F9 Spreadsheet-Based Financial Reporting Application
- Custom Forms
  - Crystal Laser Forms



## REPORTING CAPABILITIES

**Income and Balance Sheet**

Income	Period to Date	Year to Date	Balance Sheet	Year to Date
Revenue	0	(2,349,623)	Assets	15,509,802
Cost of Sales	0	1,201,122	Liabilities	(2,808,718)
Gross Profit	0	(3,550,745)	Equity	(3,810,941)
Operating Expense	0	1,084,845	Total Liab. & Equity	(6,619,659)
Other Income & Expense	0	(223,832)		
Income Taxes	0	67,050		
Net Income	0	(4,926,472)		

**Top Vendors**

Vendor	Period to Date	Year to Date
Container Corporation Of Usa	163,912	317,320
Stevens Supply	155,485	159,261
Airway Property	65,105	75,605

**Top Customers**

Customer	Period to Date	Year to Date
Shepard Motorworks	543,340	543,340
Capri Sailing Ships	45,695	84,589
Breslin Parts Supply	13,646	19,902
American Concrete	11,290	14,756

## Business Insights Dashboard

If you are a busy manager or business owner who needs quick access to key business information in a format that is easy to read and understand, Business Insights Dashboard for MAS 90 and MAS 200 is the ideal solution. Designed to provide the data you need to make critical decisions, Business Insights Dashboard presents information in a high-level, attractive graphical format that allows you to instantly ascertain the state of your business. Flexible, yet simple to use, Business Insights Dashboard is displayed within the MAS 90 or MAS 200 Business Desktop and can also be accessed directly with Microsoft Internet Explorer, Outlook or Digital Dashboard.

## Standard Reports

Standard pre-designed reports are available straight out of the box in each MAS 90 and MAS 200 module. You can quickly customize the appearance of the reports. Select the font size, color and style for the body of reports and add up to two types of bitmaps. This can enable you to print a logo in the page header and create a watermark effect with a background bitmap. With standard reports, you can also format headers and footers to specify the positions of specific fields.

Using the report format maintenance function, you have the option of selecting graphical output (to a laser printer) or the basic format (on a dot matrix printer). This function allows you to create a custom report format for each specific company. Each module contains a wide selection of standard reports. Included among the reports pre-defined in various modules are General Ledger Detail by Source, Monthly Trend, Customer Sales Analysis, Estimated Cash Flow Analysis, Inventory Turnover, and Benefit(s) Accrual. A full list of reports can be found on the individual module specification sheets.



## PRODUCT BENEFITS

- Transform your raw data into a powerful decision-support tool
- Manage costs proactively
- Present information professionally to customers, vendors and banking institutions
- Analyze profitability
- Understand what is selling and what isn't selling

## Custom Reports

Two built-in report writers enable you to design customized reports from virtually any MAS 90 or MAS 200 data file. By simply selecting the information that you want printed, you can create reports once and run them again at any time. You also have the option of automatically running reports, a feature that enables you to run a report from a batch or script file. With the Library Master Report Manager feature, reports can be placed on a custom menu in each module for quick access. Reports can also be imported and exported, enabling you to transfer them between installations.

### Business Insights Reporter

The ability to create custom reports is an important component of any business management system, but not everyone has the time to learn the intricacies of data structures or the complexities of creating formulas. Business Insights Reporter is a powerful yet easy-to-use tool for creating custom reports.

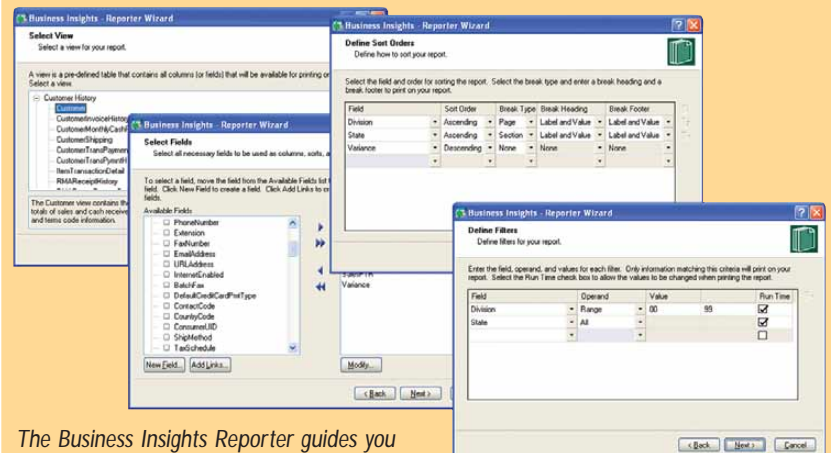
Creating a report is easier than ever before:

- Data is presented in logical views – no need to try to figure out what table to get data from or how to link to additional data for your report.
- Wizard-driven reporting – wizards guide you through all of the required steps to create a report.
- Choose your format – output reports to multiple formats, including Excel, Adobe PDF or XML, in addition to printing.
- Easily create calculated fields – simple point-and-click calculations based on our very successful Lookup Customization Wizard.
- Secure access to your data – determine which user roles will have access to reports.

### Crystal Reports

Crystal Reports is a powerful Windows report writer that provides presentation-quality output for your custom reports. You can use sample reports straight out of the box or modify them to suit your needs, then save and run them anytime.

Wizards can walk you through the steps to easily modify or create a new report. Select the font type, size and text color, enhance the layout by applying lines, borders and shading, and further enrich your reports with embedded pictures, diagrams and logos. Using tables, cross-tabulations or one of 12 graph styles, you can clearly communicate your accounting information. You can even create reports with drill-down capabilities. You can run your reports at pre-determined times, even unattended.



*The Business Insights Reporter guides you through the required steps to create a report.*

# Financial Reporting Options

## FRx Software

The FRx Desktop version comes bundled with the MAS 90 or MAS 200 General Ledger module. Specify row and column formats independently to maximize the flexibility of report formats. Using the drag-and-drop feature, simplify the restructuring of your cost centers, or create new account segments using a special "cleaver" tool. After creating a report, you can print it, export it to an Excel worksheet, drill down to examine details or distribute it via e-mail. Combine the report formats with a custom-reporting tree that matches your company's chart of accounts structure, and you can create customized reports that detail almost any aspect of your business. Develop reports with multi-company consolidation. FRx Desktop provides robust security to keep your data safe.

## General Ledger Financials

For those with simpler financial reporting needs, a financial reporting wizard is built into the General Ledger on the Reports menu. Utilizing the easy-to-use wizard, you can create financial reports including Balance Sheets, Income Statements, Cash Flow Statements and Trend Reports. All of the financial reports can be customized with specific formatting options, including date ranges (period to date, year to date or both), type of data to print (such as actual, budget or variance), how to print footnotes, and numeric formatting.

## F9 Software

This optional 32-bit spreadsheet add-on can be purchased at an additional cost. F9 uses dynamic data exchange (DDE) technology to retrieve data from your MAS 90 or MAS 200 General Ledger module and delivers it directly to Microsoft Excel or Lotus 1-2-3. Create an automatic link to your general ledger data with the hotlink feature from within your spreadsheet — or hotlink cells in your spreadsheet to financial data in the General Ledger module. Real-time financial information is instantly available within your spreadsheet. F9 can save time by eliminating the rekeying of data into your spreadsheet. Use the Budget Write Back feature to update existing budget amounts in MAS 90 or MAS 200.

# Forms

## Crystal Forms

The Crystal Reports designer is fully integrated with MAS 90 and MAS 200 form printing. The graphical designer enables you to customize fields, as well as the appearance of your invoices, checks and other business forms. Print a logo in the page header or create a watermark effect with a background bitmap; select the font size, color and style separately for each field on the form; and print fields anywhere — even twice. Once designed, your forms can be printed, faxed or e-mailed directly to your customer.



"MAS 90 lets me turn complex financial data into reports that division managers and salespeople can understand."

Randy Berndt  
Accounting Coordinator  
Del Papa Distributing Company, Inc.

SALES ORDER

ABC Distribution and Service Corporation

ORDER NUMBER: 0000112  
ORDER DATE: 5/20/05

SALESPERSON: 0300  
CUSTOMER NO: 02-CUSTOM

SOLD TO: Custom Craft Products  
1007 West 1st Street  
Santa Ana, CA 92554

SHIP TO: Custom Craft Products  
1007 West 1st Street  
Santa Ana, CA 92554

CONFIRM TO:  
Rex Anderson

ITEM NUMBER	UNIT	ORDERED	SHIPPED	BACK ORDER	PRICE	AMOUNT
GLOB-V-3060-25W	EACH	2.00	0.00	0.00	89.600	179.20
GLOBE FOLDING TABLE 30x60						
GLOB-V-3096-25W	EACH	5.00	0.00	0.00	110.730	553.65
GLOBE FOLDING TABLE 30x96						
GLOB-V-3696-25W	EACH	4.00	0.00	0.00	131.000	524.00
GLOBE FOLDING TABLE 36x96						
FFS-007-CABLE	FT	1,000.00	0.00	0.00	0.180	180.00
EIA RS232 CABLE 7 CONDUCTOR						

The perfect way to produce highly customized, multi-functional forms.



## MAS 90 MAS 200

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### REPORTING CAPABILITIES

**best**  
software

insights for the life of your business™

Best Software, Inc.  
56 Technology Drive  
Irvine, CA 92618-2301  
800-854-3415  
[www.bestsoftware.com](http://www.bestsoftware.com)

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## About Best Software

Best Software offers leading business management products and services that give 1.7 million small and medium-sized customers in North America the insight for success throughout the life of their business. Its parent company (London: SGE.L) supports 3 million customers worldwide and has revenue of \$815 million. For more than 25 years, Best Software has delivered easy-to-use, scalable and customizable applications through its portfolio of leading brands, including Abra, ACT!, CPASoftware, FAS, MAS 90, MAS 500, MIP, Peachtree and SalesLogix, among many others. For more information, please visit the Web site at [www.bestsoftware.com](http://www.bestsoftware.com) or call 800-854-3415.